



For Immediate Release

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## **Paladin Realty Adds Ex-Hines Executive to its Brazilian Investment Team**



**São Paulo, Brazil, January 15, 2020** – Paladin Realty Partners, LLC, a leading real estate investment fund manager focused on Latin America, announced today that it has hired Julian Villacorta as Managing Director to be based in its São Paulo, Brazil office.

Mr. Villacorta has more than 25 years of experience executing important real estate projects in Brazil. Before joining Paladin, he was Managing Director and Senior Project Officer at Hines, responsible for high-profile, multi-billion dollar projects in São Paulo and Rio de Janeiro. Prior to Hines, he was New Business Director at Tishman Speyer, focused on acquisitions and dispositions. Mr. Villacorta has also worked as the Country Head at Cargill Value Investment, and in the Brazilian offices of Cushman & Wakefield, Jones Lang Lasalle and CBRE.

“We are very excited to have Julian join our team,” said Ricardo Raoul, Managing Director and Brazil Country Head of Paladin Realty. “The tremendous amount of experience he brings to the table will be invaluable to Paladin’s asset management, acquisition and product innovation capabilities over the coming years.”

Mr. Villacorta received his Degree in Law from the University of São Paulo (USP) and earned an MBA from the University of Brighton in England. He is a MRICS, member of the Royal Institution of Chartered Surveyors and has been a member of the OAB (Brazilian Bar Association) since 1990.

“As Brazil’s economic recovery gains momentum on the back of lower interest rates and inflation as well as increased investor confidence, Paladin believes now is an optimal time to deploy capital into the country,” said Fred Gortner, Chief Operating Officer of Paladin Realty. “The addition of Julian to our team increases our ability to effectively capitalize on the many opportunities in the country.”

### **About Paladin Realty**

Founded in 1995, Paladin Realty Partners, LLC is a leading private equity real estate fund manager focused on institutional-quality real estate investments in Brazil, Mexico, Colombia, Peru, Chile, and select other markets in Latin America. Over the past two decades, Paladin Realty has invested in the planned development of nearly 35,000 residential units, commercial properties, and select opportunistic situations in the region comprising more than 20 million square feet and over US\$5 billion of projected total cost. The firm is an SEC-registered investment adviser with the bulk of its staff based in four regional offices located in Brazil, Mexico, Colombia and Peru.

For more information, please visit [www.paladinrealty.com](http://www.paladinrealty.com).

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